



# On-Site Preferred Vendor

## Challenge

The client had an extremely fast moving environment that required the correct talent to come in and hit the ground running. They were looking for more than just a staffing company to fill open positions; this client needed a technology partner that could truly understand the company's business processes and goals. The current vendor was lacking in customer service, compliance on background checks, and the ability to truly understand the company culture and requirements for the right staff. As a result, the client reached out to INSPYR Solutions as a trusted and proven partner to fulfill these vital business needs.

## Solution

The client approached INSPYR Solutions when the leadership team was dissatisfied with the national

staffing vendor currently employed at the time. INSPYR Solutions took over as the on-site preferred vendor to provide talent solutions in all departments including: Marketing, Inside Sales, Operations, Customer Service, Education, Facilities, Finance, Human Resources, IT Operations, IT Support, PMO, Procurement, Product Development, Recruiting, Supply Chain, Tech Support, and more.

INSPYR Solutions took the time to understand what the client truly needed. We created a dedicated team on our staff to solely support this client including an Executive Sponsor and a tenured Program Director. The team was comprised of seven dedicated professionals who intimately understood the client and its needs in able to best serve the client with the exact solutions it required to grow and flourish.



**INSPYR Solutions  
has been able  
to provide this  
information  
technology leader  
with over 1,297  
placements in the  
last 8 years.**

## Outcome

As a result of the work by the custom team INSPYR Solutions created and the close relationship built with the client through years of successful service, INSPYR Solutions has been able to provide this information technology leader with over 1297 placements in the last 8 years. We have successfully provided qualified candidates that meet the needs of the organization because of our deep understanding of the client's needs, values, and company culture. On average, 25% of the professionals INSPYR Solutions has provided to this client have also gone on to become part of the client's permanent team.

## Client Profile

The client is an information technology leader in mobile workspaces, providing virtualization, mobility management, networking and cloud services to enable new ways to work better. This organization powers business mobility through secure, personal workspaces that provide people with instant access to apps, desktops, data and communications on any device, over any network and cloud.

## About INSPYR Solutions

Technology is our focus and quality is our commitment. As a leading expert in delivering flexible technology and talent solutions, we strategically align industry and technical expertise with our clients' business objectives and cultural needs. Our tailored offerings include a wide variety of professional services, project solutions, managed services, and talent resources, all bolstered by our strategic partnerships with cutting-edge technology services. By always striving for excellence and focusing on the human aspect of our business, we work seamlessly with our talent and clients to match the right solutions to the right opportunities. Learn more about us at [www.inspyrsolutions.com](http://www.inspyrsolutions.com).